



11620 North Community House Rd.  
Villa F  
Charlotte, NC 28277

704-752-6513  
704-752-6863 fax

Hi Bob,

Thank you for the time you spent with our sales organization Thursday, Feb. 2. To a person - everyone I spoke with thoroughly enjoyed your presentation.

Thank you also for sending the recap notes - I passed them on to the attendees and already heard back from a couple!

Our organization has rarely invited a guest speaker to join our sales meetings, but based on the experience we had with you taking the lead - we will certainly include this type of activity in future sales meetings. You were a nice breath of fresh air!

Thank you for taking the time up front to interview our sales management team - it was nice to see you tailor your remarks to the needs/wants of our team. You are a man of your word - thanks for sharing your "real life experiences from a guy who's been there and done it"!

I hope to stay in touch and cross paths soon.  
Thanks again for a great day!

Bill Beatty  
Alpha Security Products  
Director of Marketing  
11620 North Community House Rd. Villa F  
Charlotte, NC 28277