

May 17, 2002

Bob Janet
Sales Growth Now
2720 Bent Oak Drive
Matthews, NC 28104

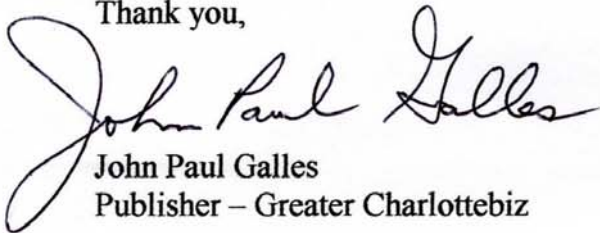
Dear Bob,

Your unique presentation style made it extremely easy for us to learn, understand and put your proven guaranteed sales skills and techniques into use. Those skills and techniques are now helping us increase our sales and profits.

Your entire "Selling is 100% BASIC" program is exactly what businesses and sales professionals need to compete and succeed in today's highly competitive economy. **Unlike other presenters, whose information is forgotten within days, your real-life stories and examples enable us to remember and use the selling techniques that turn a prospect into a profitable customer.**

We are looking forward to continuing to grow our sales using the skills and techniques you have taught us.

Thank you,



John Paul Galles
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