



Phoenix Metals Company

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04/13/06

Bob Janet
2720 Bent Oak Dr.
Matthews , N.C. 28104

Dear Bob ,

On behalf of the MSCI South Atlantic Chapter board of directors , I wanted to thank you for the program you presented at our annual Inside / Outside Sales dinner in Greensboro last month . The MSCI is an association for metals suppliers , both mill and distribution and our membership is very diverse . The challenge for our chapter is to deliver programs to our members that will enhance our membership retention as well as enable our chapter to grow . Your presentation “Dare to be Different” , met this challenge . It was thought provoking , entertaining and gave the entire audience inspiration to take home with them ! The feedback we received after your presentation was very positive . It was a pleasure meeting you hearing your perspective in dealing with and tackling your real life sales and personal growth obstacles .

Sincerely ,

Barry Epps
General Manager , Phoenix Metals Company &
President , MSCI South Atlantic Chapter